



Raz-Lee Security hires Director for Latin American Sales

Nanuet, New York – September 2, 2014 - [Raz-Lee Security](http://www.razlee.com), a leading supplier of information security solutions for the IBM i, has announced that as of August 2014 Manuel Alonso has joined the Raz Lee Security sales team, as the Director for Sales in Latin America.

Manuel holds a degree in Computer Science from Florida International University and has more than two decades of sales experience with the IBM iSeries and network security. During the past 15 years Manuel covered the Latin America market while performing management roles at global corporations such as Pentasafe, NetIQ, Attachmate, and LogRhythm. Manuel earned the President's Club award 5 times in his career.

The LATAM team's objective under Manuel's supervision will be to meet and surpass Raz-Lee's success in the US, European and Far Eastern markets, by focusing on the leading IBM i markets in Mexico, Argentina, Chile, Colombia, Venezuela and other countries in the region.

Raz-Lee's existing LATAM customers, which include financial and industrial institutions in Argentina, Honduras, Nicaragua, Chile, Mexico, Peru and elsewhere, form the infrastructure upon which Manuel will build future relationships.

In addition, Raz-Lee's worldwide successes at financial institutions, especially at large enterprises wishing to integrate IBM i security-related events into their enterprise-wide SIEM (Security Information and Event Management) or DAM (Database Activity Monitoring) software, will undoubtedly serve Manuel well in his efforts.

Eli Spitz, VP of Business Development at Raz-Lee Security said: "Raz Lee Security is continuing with its aggressive growth plans for the upcoming years. Greater territory coverage is key to market expansion and to furthering sales. Latin America is one of the hottest emerging markets and as such I look forward to working closely with Manuel to increase Raz-Lee's business in this increasingly important market."

About Raz-Lee Security Inc. and [iSecurity](#)

Raz-Lee Security, headquartered in Nanuet, New York, is the leading security solution provider for IBM's IBM i (AS/400) computers. Drawing upon its more than 30 years of expertise in the IBM i Performance and Optimization market, the company designs, develops and markets a comprehensive suite of advanced security software solutions - iSecurity.

Raz-Lee's iSecurity product suite is field-proven at thousands of sites, ranging from sites with more than 175 systems thru SMBs and single-LPAR P05 installations, in more than 40 countries worldwide.

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