



## **Raz-Lee's Worldwide Distributors Conference August 2015**

**Nanuet, New York** – September 7, 2015 - Raz-Lee Security Inc., a major vendor of security, auditing & compliance software solutions for IBM i systems, announced the successful conclusion of its Worldwide Distributors Conference held this year in Netanya, Israel.

The annual Distributors Conference, attended by distributors from over ten countries including the United States, Australia, Mexico and both Eastern and Western European countries, focused on new product pre-announcements and updates, marketing “tips and tricks”, sales and support procedures and updates from each of the distributors regarding their local successes and challenges.

The new product pre-announcements, relating to Raz-Lee's Field (Column) Encryption & Tokenization solution, and to its User Provisioning product, attracted special interest from all those present. Several distributors mentioned the increasing customer interest in complying with PCI regulations which specifically mandate the need for an encryption solution.

In addition, participants enjoyed walking trips and excellent cuisine while visiting at 4,000 year old Jaffa and the 2,000 year old antiquities at Caesarea, both located on the nearby coast.

An unexpected surprise on the second day of the conference was the announcement made by SRC, Raz-Lee's Dutch representative, that an especially large contract for nearly all iSecurity products on 100+ LPARs had been signed earlier that morning.

“As in the past, Raz-Lee was thrilled to host some of its worldwide distributors, providing them with a few days of both business and pleasure, on the shores of the Mediterranean in Israel. Distributors had the opportunity to meet with Raz-Lee's development, sales, support and marketing staff and came away with very practical, day-to-day solutions in order to best answer to their customer's needs. Customers of our ever growing customer base will be the top beneficiaries” said Eli Spitz, VP of Business Development. "This year's success will no doubt lead us to host even more distributors in one year from now; we're looking forward to it already!"



### **About Raz-Lee Security Inc. and iSecurity**

Raz-Lee Security, headquartered in Nanuet, New York, is the leading security solution provider for IBM's IBM i (AS/400) computers. Drawing upon its more than 30 years of expertise in the IBM i Performance and Optimization market, the company designs, develops and markets a comprehensive suite of advanced security software solutions - iSecurity.

Raz-Lee's iSecurity product suite is field-proven at thousands of sites, ranging from sites with more than 175 systems thru SMBs and single-LPAR P05 installations, in more than 40 countries worldwide.

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